

MEMBERSHIP AND BENEFITS COMMITTEE MEETING

DATE: Monday, April 26, 2010 **TIME:** 8:00 a.m. – 9:30 a.m. Eastern
PLACE: Rosen Centre Hotel **ROOM:** Salon 2

Purpose: To accumulate and review information pertaining to members’ expectations for the recommendation and formation of successful goals and programs for future implementation.

Points of Action: Please note that those items requiring action are designated by an asterisk (*).

- *1.0 **CALL TO ORDER AND ARTICULATION OF MEETING GOALS** Ervin
- 2.0 **ANNOUNCEMENTS** Anyone
- 3.0 **LEGAL REPORT** Ives
- *4.0 **APPROVAL OF MINUTES OF FEBRUARY 8, 2010 MEETING** Ervin
- 5.0 **INFORMATIVE ITEMS** Ervin
- 5.1 **Review Membership Report** (*see attachment 5.1a,b*) Ervin
- 5.2 **Review Retention Report** Ervin
 All companies not renewed by May 1st will be dropped from CTDA membership.
 As of April 12th there is a total retention rate of 79% from 2009 to 2010.
- 6.0 **CTDA 2010 METRICS** Ervin
 Note: CTDA’s Board approved a strategic plan for 2010 and beyond. The 2010 thrusts and metrics are listed below.

Thrusts:

1. Create a Joint Management Conference with one or more of the following industry associations: NTCA, TCNA, TCAA, NAFCD, TTMAC
2. Participate in the Sustainable Building Movement
3. Continue/Expand Webinar Programs
4. Surviving Economic Times
5. ~~Rebrand CTDA by Coverings~~

Metrics:

1. Increase actively engaged members to 75 (17)
2. CCTS – 300 total CCTS’ by 2009 year end (308 to date)
3. 200 Online Education tuitions sold (35 in 2009, 5 in 2010)
4. Achieve 300 distributor companies and branches in 2010 (173 as of 4/9/2010. Note: CTDA is still receiving dues payments.)
5. Average 20 webinar sites per webinar (In 2010 we are averaging: 3

- purchased and 10 participants. Overall, 9 purchased and 22 participants.)
6. Management Conference Distributor Member company attendance of 45 (33)
 7. Management Conference Associate Member company attendance of 45 (31)

6.1 **Increase Active Member Companies to 75**

Soger

Note: Active member companies are defined by the Board as any company achieving five or more points based on participation in CTDA activities and programs. Points are given as follows:

- | | |
|--------------------------------------|----------|
| • Board Participation | 5 points |
| • Committee Chairmanship | 4 points |
| • Committee Meeting Attendance | 1 point |
| • Management Conference Attendance | 1 point |
| • Management Conference Sponsorships | 2 points |
| • Certified Ceramic Tile Salesperson | 1 point |
| • Online Education Participation | 1 point |
| • TileDealer Advertiser | 1 point |
| • Trade Mission to China Attendance | 1 point |
| • Webinar Participation | 1 point |
| • CPR Survey Participation | 1 point |

As of April 12th there are 17 Active Members in 2010. See attachment 6.1a for a detailed list. Attachment 6.1b is the current Get Active Campaign.

*6.2 **Achieve 300 distributor companies and branch members in 2010**

Ervin

Note: At the end of 2009 there were 218 distributor companies and branch members of CTDA. To date 172 have renewed their membership.

CTDA is allowing member s to pay their dues in 2 installments. As of April 12th CTDA has received payment from 126 companies out of 170 that were invoiced. Dues were due January 29th. CTDA has sent several emails and one hard copy mailing reminding members to pay dues. Members of this Committee were responsible for contacting each company that has yet to renew. Note: Not all members have contacted their assigned companies yet. The Committee should discuss ways to ensure all members renew in 2010.

A prospect list of distributor companies has been developed with input from several manufacturers. CTDA Staff and members of this Committee are and will continue to make one on one contacts with these and other potential distributor member companies. Attachment 6.2 is the prospect list.

6.3 **Surviving Challenging Economic Times**

Calkins

Please note there is one thrust for 2010 that impacts the Membership Committee. It is:

Surviving Economic Times

- a. Education
 - i. Webinars
 - ii. Tile Dealer articles
 - iii. 2009/2010 Management Conference
- b. Credit Bureau
- c. Peer Group
- d. Buying Group for office supplies, freight, etc

- e. Mergers/Acquisition speakers/presenters
- f. Expert consultations
 - i. Bates to provide up to 30 minutes consultation for each member at no cost

- 7.0 **NEW MEMBERS: CTDA GENERATIONS COMMITTEE** Soger
Note: A survey was sent on 3/31/2010 to those who have expressed interest in taking part in the Committee to determine the best first steps.
- 8.0 **MEMBERSHIP DISTRIBUTOR DEFINITION** Ervin
Note: Mr. Ervin is working with staff to develop a Task Force.
- 9.0 **OTHER BUSINESS** Ervin
- 10.0 **SUMMARY – LIST THE COMMITTEE’S RECOMMENDATIONS REGARDING ACTION ITEMS DURING THIS MEETING.** Ervin
- *11.0 **ADJOURNMENT** Ervin

MINUTES – CERAMIC TILE DISTRIBUTORS ASSOCIATION (CTDA)

MEMBERSHIP AND BENEFITS COMMITTEE MEETING

Monday, February 8, 2010

1.0 CALL TO ORDER AND ARTICULATION OF MEETING GOALS

The meeting was called to order at 3:10 p.m. CDT by Erin Soger. Those in attendance were: Jim Daugherty, Erin Soger, Jeanne Nichols, Rick Church, Steve Rausch, Troy Moon, Chris Widener, Bill Ives, Bill Prescott.

2.0 ANNOUNCEMENTS

Ms. Soger announced that the Spring Committee meetings will be held on Monday April 26th at the Rosen Centre Hotel in Orlando, FL. Mr. Rausch noted that the Committee meetings will conflict with ASTM meetings.

3.0 LEGAL REPORT

There was no legal report.

4.0 APPROVAL OF MINUTES OF OCTOBER 26, 2009 MEETING

A motion was made, seconded and unanimously passed to approve the minutes of the October 26, 2009 meeting.

5.0 INFORMATIVE ITEMS

5.1 Review Membership Report

Ms. Soger reviewed the Membership Report noting there are currently 290 company and branch members of CTDA.

5.2 Review Retention Report

Ms. Soger reviewed the retention report. As of January 21st there were a total of 171 parent company members. The retention rate is 67% from 2009 to 2010 due to many companies not renewing.

Mr. Church asked the Committee how many have paid their dues online with the new system. Those who have used it agreed that it is very convenient to be able to pay dues online with a credit card.

6.0 CTDA 2009 METRICS

Ms. Soger summarized the thrusts and metrics for 2009 indicating the metrics that this Committee is responsible for.

6.1 Increase Active Member Companies to 75

Ms. Soger explained that the 2009 active members are currently being reviewed and the 2010 active members were emailed to the Committee last week. As soon as the 2009 numbers are available CTDA staff will distribute them to the Committee.

The Committee reviewed the get active campaign and discussed adding the following.

1. Article/advertisement listing all active members in at least one issue of TileDealer in 2010.
2. CTDA staff should handout the Get Active buttons at Coverings 2010.
3. CTDA staff will continue to send emails to the membership outlining the benefits of membership in CTDA.
4. CTDA will provide CTDA members with placards they can place in their booths at Coverings noting they are CTDA members.
5. The points system will be updated to include receiving a point for using associate member services.

Ms. Nichols provided her input noting that the message must be reinforced. She believes that people are not sure how to get involved.

Mr. Rausch noted that the phone campaign was not successful in recruiting companies to become active.

6.2 Achieve 300 distributor companies and branch members in 2009

The Committee brainstormed ways to ensure all members renew in 2010. All members who have not paid their dues by February 12th will be divided between Committee members to contact. CTDA staff will include a script for Committee members to use on their calls.

CTDA staff will also assign at least two prospective members to each Committee member to try to recruit. CTDA staff will include a script to help in recruiting.

The Committee discussed NTCA's use of coupons. They provide members with coupons to offset the cost of their dues. The group wondered whether CTDA should look into implementing a similar program.

Committee members could use the coupon idea when making their renewal phone calls. Those companies that are interested in a program like this will be referred to CTDA staff to further discuss. CTDA staff can implement the program on a test/individual basis to see how it will work before making it an official program.

6.3 Surviving Challenging Economic Times

Ms. Soger briefly updated the committee on the status of this thrust.

7.0 NEW MEMBERS: CTDA GENERATIONS COMMITTEE

Ms. Soger summarized the background of the idea. After some discussion the Committee agreed that CTDA staff should get input from the people who have shown interest in participating on the Committee.

8.0 MEMBERSHIP DISTRIBUTOR DEFINITION

Mr. Ives explained the background and purpose of considering expanding CTDA's membership to include retailers. After some discussion the Committee agreed that no changes need to be made to the current distributor member definition.

The Committee discussed at great length the pros and cons of opening CTDA membership to retail dealers. After much discussion the Committee agreed that CTDA staff should work with Mr. Ervin to develop a Task Group that will discuss moving forward with a retail dealer membership type. If it is decided to be a positive addition they will work out some of the specifics and present to the Board for approval in moving forward. The Task Group must answer the question of what do we have to offer them and what do they offer the association.

9.0 OTHER BUSINESS

There was no other business.

10.0 SUMMARY

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Membership and Benefits Committee

Page 3 of 4

Final Draft Minutes

G:/CTDA/Minutes/Winter2010/CTDA_Membership_and_Benefits_Committee_Minutes_Winter_2010.doc

No summary was necessary.

10.0 ADJOURNMENT

There being no further business to come before the Committee, the meeting was adjourned at 4:25 p.m. by Ms. Soger.

CTDA Membership Report
 4/12/2010

	01/01/79	01/01/81	01/01/82	01/01/83	01/01/84	01/01/85	06/01/85	10/01/85	02/01/86	01/01/87
Regular Parent	118	171	189	215	231	229	237	253	253	140
Regular Branch	22	106	132	180	209	89	90	89	89	207
Associate Parent	83	140	66	165	152	151	155	158	159	141
Associate Branch	14	50	65	83	96	32	33	32	32	67
Allied	0	4	8	5	5	5	5	5	5	6
Independent Agent	0	0	0	0	0	0	0	0	0	0
Total	237	471	460	648	693	506	520	537	538	561

	02/11/89	07/23/89	11/08/89	02/03/90	06/04/90	08/15/90	11/07/90	04/30/92	08/07/92	11/04/92
Regular Parent	256	242	242	246	224	234	237	228	223	226
Regular Branch	201	187	188	191	177	179	181	165	164	162
Associate Parent	134	130	132	130	126	128	134	123	114	115
Associate Branch	60	55	52	51	49	50	52	42	42	41
Allied	8	9	9	11	9	9	13	14	14	14
Independent Agent										
Total	659	623	623	629	585	600	617	572	557	558

	02/17/93	07/15/93	10/15/93	01/20/94	03/07/94	06/15/94	08/24/94	11/02/94	12/31/94	02/20/95
Regular Parent	224	200	206	204	129	167	172	176	177	174
Regular Branch	163	152	152	151	118	129	139	143	143	164
Associate Parent	115	102	102	101	68	83	85	88	89	99
Associate Branch	39	38	38	37	16	18	19	19	19	17
Allied	14	14	14	14	7	11	14	14	14	18
Allied Branch							0	0	0	0
Independent Agent							2	3	4	7
Total	555	506	512	507	338	408	431	443	446	479

	04/15/95	12/31/95	04/20/96	08/23/96	11/05/96	12/31/96	04/01/97	08/23/97	10/06/97
Regular Parent	178	169	161	186	193	201	179	194	190
Regular Branch	191	165	173	174	179	184	201	179	202
Associate Parent	104	97	100	112	118	122	100	119	102
Associate Branch	20	19	32	32	33	33	24	29	25
Allied	19	21	19	18	19	23	22	22	25
Allied Branch	1	0	1	2	2	2	2	2	2
Independent Agent	11	17	19	25	26	31	29	28	27
Total	524	488	505	549	570	596	557	573	573

	12/31/97	04/06/98	08/19/98	11/05/98	12/31/98	03/05/99	08/10/99	10/18/99	12/31/99
Regular Parent	193	156	164	173	174	145	143	144	161
Regular Branch	201	183	187	192	192	235	245	245	247
Associate Parent	102	90	107	111	111	80	91	97	99
Associate Branch	25	16	19	19	19	7	8	8	11
Allied	24	23	25	26	26	20	24	26	20
Allied Branch	2	4	4	4	4	2	2	2	2
Independent Agent	31	13	17	19	20	15	14	20	23
Total	578	485	523	544	546	504	527	542	563

	10/23/2000	12/31/2000	5/7/2001	8/3/2001	10/24/2001	12/31/2001	6/7/2002	9/3/2002	10/18/2002
Regular Parent	154	154	134	144	148	148	134	141	141
Regular Branch	246	246	232	232	232	232	221	210	210
Associate Parent	82	82	68	71	74	74	73	66	66
Associate Branch	33	33	14	14	15	15	11	11	11
Allied	23	23	20	20	21	21	19	20	20
Allied Branch	1	1	0	0	0	0	0	0	0
Independent Agent	26	26	20	23	23	23	20	21	21
Tile Artisan						0	0	0	0
Total	565	565	488	504	513	513	478	469	469

	12/31/2002	3/23/2003	8/19/2003	10/13/2003	12/31/2003	3/8/2004	7/16/2004	8/12/2004	10/21/2004	11/15/2004	12/31/2004
Regular Parent	141	113	119	120	120	106	118	122	123	123	123
Regular Branch	210	187	188	188	188	170	178	178	178	178	178
Associate Parent	66	59	59	59	59	52	54	57	58	59	59
Associate Branch	11	12	12	12	12	12	12	12	12	12	12
Allied	20	8	9	9	9	13	15	16	16	15	15
Allied Branch	0	0	0	0	0	0	0	0	0	0	0
Independent Agent	21	15	18	19	19	16	18	18	18	20	20
Tile Artisan	0	0	0	0	0	0	0	0	0	0	0
Total	469	394	405	407	407	369	395	403	405	407	407

	4/18/2005	8/8/2005	10/26/2005	12/31/2005	2/28/2006	8/1/2006	10/24/2006	12/31/2006	4/3/2007	5/31/2007	10/23/2007	12/31/2007
Regular Parent	111	130	132	131	107	112	117	120	97	97	107	115
Regular Branch	174	188	188	192	165	188	176	176	147	147	154	154
Associate Parent	50	56	58	59	59	66	61	61	46	46	50	51
Associate Branch	9	9	9	19	19	19	11	11	6	6	7	41
Allied	16	15	16	12	7	8	10	11	9	9	11	12
Allied Branch	0	0	0	0	0	0	0	0	0	0	0	1
Allied Comp				8	8	8	8	8	8	8	8	8
Independent Agent	15	20	21	19	19	20	25	26	20	20	21	22
Tile Artisan	0	0	0	0	0	0	0	0	0	0	0	0
Total	375	418	424	440	384	421	408	413	333	333	358	404

	4/11/2008	7/24/2008	10/13/2008	1/23/2009	3/30/2009	7/7/2009	10/8/2009	1/20/2010	4/9/2010
Regular Parent	125	109	109	113	94	99	101	100	82
Regular Branch	201	159	169	192	111	117	117	113	93
Associate Parent	51	51	53	53	19	39	40	41	32
Associate Branch	28	16	16	12	1	5	5	5	2
Allied	12	10	10	11	9	11	11	11	8
Allied Branch	1	0	0	1	0	1	0	0	0
Allied Comp		0	0	0	0	0	0	0	0
Independent Agent	21	20	21	21	11	15	17	19	12
Independent Agent Branch	0	2	2	2	1	1	1	1	1
Tile Artisan	2	0	0	0	0	0	0	0	0
Total	441	367	380	405	246	288	292	290	230

	Cancl. Total 1994	Cancl. Total 1995	Cancl. Total 1996	Cancl. Total 1997	Cancl. Total 1998	Cancl. Total 1999	Cancl. Total 2000	Cancl. Total 2001	Cancl. Total 2002	Cancl. Total 2003	Cancl. Total 2004	Cancl. Total 2005	Cancl. Total 2006
Regular Parent	52	29	18	31	36	33	25	27	25	29	20	12	28
Regular Branch	52	30	15	19	27	23	44	42	25	25	18	4	18
Associate Parent	28	20	16	31	16	36	25	18	14	10	8	9	5
Associate Branch	13	2	5	17	7	8	2	22	2	0	0	3	8
Allied	3	3	2	4	4	3	7	5	3	13	0	0	3
Allied Branch	0	0	0	0	1	3	2	1	0	0	0	0	0
Allied Comp													
Independent Agent	0	2	8	9	15	8	3	11	7	7	4	5	2
Tile Artisan										0	0	0	0
Total	148	86	64	111	106	114	108	126	76	84	50	33	64

	Cancl. Total 2007	Cancl. Total 2008	Cancl. Total 2009	Cancl. Total 2010
Regular Parent	23	6	25	**Note: CTDA has not dropped any memberships for 2010 yet. Dues are still being collected.
Regular Branch	29	0	58	
Associate Parent	14	0	18	
Associate Branch	4	25	9	
Allied	2	2	3	
Allied Branch	0	1	6	
Allied Comp	0	8	0	
Independent Agent	6	1	11	
pendent Agent Branch	0	0	1	
Tile Artisan	0	0	0	
Total	78	43	131	

	New Mbrs 1995	New Mbrs 1996	New Mbrs 1997	New Mbrs 1998	New Mbrs 1999	New Mbrs 2000	New Mbrs 2001	New Mbrs 2002	New Mbrs 2003	New Mbrs 2004	New Mbrs 2005	New Mbrs 2006	
	10	29	50	27	19	23	16	21	18	8	23	21	17
Regular Parent	6	51	32	40	5	16	43	28	3	3	8	14	2
Regular Branch	4	22	35	17	24	20	7	10	6	3	8	8	8
Associate Parent	1	9	21	8	7	2	24	4	0	1	0	0	0
Associate Branch	1	4	5	3	7	4	4	2	2	2	6	1	1
Allied		0	1	1	3	0	1	0	0	0	0	0	0
Allied Branch													
Allied Comp	2	11	18	7	8	8	7	8	5	5	5	5	9
Independent Agent	0	0	0	1	0	1	1	0	0	0	0	0	0
Tile Artisan	24	126	162	104	73	74	103	73	34	22	50	49	37
Total													

	New Mbrs 2007	New Mbrs 2008	New Mbrs 2009	New Mbrs 2010
Regular Parent	15	20	5	1
Regular Branch	0	10	0	0
Associate Parent	8	8	4	2
Associate Branch	0	0	0	0
Allied	1	1	3	1
Allied Comp	0	0	0	0
Allied Branch	0	0	0	0
Independent Agent	2	3	7	3
Tile Artisan	0	0	0	0
Total	26	42	19	7

Company	Total Score	Board Participation	Committee Chairmanship	Meeting Attendance	MC Meeting Attendance	MC Sponsorships	CCTS	Online Education	Green Tile Seminars	TileDealer Advertisers	Tour of China	Webinars	CPR Survey
21st Century Tile, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Absolut Keramika	0	0	0	0	0	0	0	0	0	0	0	0	0
Activant Solutions Inc.	1	0	0	0	0	0	0	0	0	1	0	0	0
All Tile	0	0	0	0	0	0	0	0	0	0	0	0	0
Alpha Professional Tools	0	0	0	0	0	0	0	0	0	0	0	0	0
American Import Tiles Ltd.	0	0	0	0	0	0	0	0	0	0	0	0	0
American Olean Midwest	6	5	0	1	0	0	0	0	0	0	0	0	0
American Olean Tile	0	0	0	0	0	0	0	0	0	0	0	0	0
Ames Tile & Stone	20	0	0	0	0	0	20	0	0	0	0	0	0
Amorim Industrial Solutions	1	0	0	0	0	0	0	0	0	1	0	0	0
Anthony Bogo Ltd.	0	0	0	0	0	0	0	0	0	0	0	0	0
Architectural Ceramics, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
ARDEX L.P.	0	0	0	0	0	0	0	0	0	0	0	0	0
Arizona Tile, LLC	0	0	0	0	0	0	0	0	0	0	0	0	0
Arley Wholesale, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Ashland Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Atlantic Stone & Tile LLC	0	0	0	0	0	0	0	0	0	0	0	0	0
Azuvi Ceramic Tile	1	0	0	0	0	0	0	0	0	1	0	0	0
B.P.I.	0	0	0	0	0	0	0	0	0	0	0	0	0
Behr & Associates Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Beno J. Gundlach Company	1	0	0	0	0	0	0	0	0	1	0	0	0
Bonsal American	1	0	0	0	0	0	0	0	0	1	0	0	0

Brass City Tile Designs LLC	0	0	0	0	0	0	0	0	0	0	0	0	0
Buffkin Ceramic Tile Supply	0	0	0	0	0	0	0	0	0	0	0	0	0
Builders Tile & Carpet, LLC	0	0	0	0	0	0	0	0	0	0	0	0	0
California Tile Supply	0	0	0	0	0	0	0	0	0	0	0	0	0
Cancos Tile & Stone	1	0	0	0	0	0	0	0	0	1	0	0	0
CAPCO	0	0	0	0	0	0	0	0	0	0	0	0	0
Capital Transportation Solutions	0	0	0	0	0	0	0	0	0	0	0	0	0
Cargo Clay USA Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Central Pacific Supply Corp/Tile Mart	0	0	0	0	0	0	0	0	0	0	0	0	0
Century Tile & Supply Co.	7	5	0	1	0	0	0	0	0	0	0	1	0
Ceramic Consulting Corp.	0	0	0	0	0	0	0	0	0	0	0	0	0
Ceramic Industry Sales, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Ceramic Technics Ltd.	0	0	0	0	0	0	0	0	0	0	0	0	0
Ceramic Tile and Stone Consultants, Inc.	6	0	4	1	0	0	0	0	0	1	0	0	0
Ceramic Tile Warehouse, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Ceramic Tileworks of MN	0	0	0	0	0	0	0	0	0	0	0	0	0
Ceramic Trinidad Limited	0	0	0	0	0	0	0	0	0	0	0	0	0
Charles P. Martin	0	0	0	0	0	0	0	0	0	0	0	0	0
Cleftstone Works	0	0	0	0	0	0	0	0	0	0	0	0	0
Conestoga Ceramic Tile Dist., Inc.	15	5	8	1	0	0	0	0	0	0	0	1	0
Crossville, Inc.	1	0	0	0	0	0	0	0	0	1	0	0	0
Custom Building Products	0	0	0	0	0	0	0	0	0	0	0	0	0
D & B Tile Distributors	11	5	4	1	0	0	0	0	0	0	0	1	0
Dancik International	1	0	0	0	0	0	0	0	0	1	0	0	0

Design Materials Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Design Materials, Inc.	1	0	0	0	0	0	0	0	0	0	0	1	0
Deutsche Steinzeug America, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
DM Tile Connection, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
DTG Tile - North America	0	0	0	0	0	0	0	0	0	0	0	0	0
Dural U.S.A. LLC	0	0	0	0	0	0	0	0	0	0	0	0	0
East Coast Tile Imports, Inc.	6	5	0	1	0	0	0	0	0	0	0	0	0
Ed Pawlack Tile, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
EGE Seramik America	1	0	0	0	0	0	0	0	0	1	0	0	0
Elegantz Tile & Stone, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Eleganza Tiles	0	0	0	0	0	0	0	0	0	0	0	0	0
EPC America Limited Liability Company	0	0	0	0	0	0	0	0	0	0	0	0	0
Eurobath & Tile, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
EuroTile Bermuda	0	0	0	0	0	0	0	0	0	0	0	0	0
Fin Pan, Inc.	6	5	0	0	0	0	0	0	0	1	0	0	0
FloorLeaders.com	0	0	0	0	0	0	0	0	0	0	0	0	0
Florida Brick & Clay Company, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Florida Tile, Inc.	2	0	0	1	0	0	0	0	0	1	0	0	0
Florim USA	2	0	0	1	0	0	0	0	0	1	0	0	0
Focus4Sales, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Forensic Tile Consultants	0	0	0	0	0	0	0	0	0	0	0	0	0
Garden State Tile Dist.	0	0	0	0	0	0	0	0	0	0	0	0	0
Genesee Ceramic Tile Dist., Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Great Lakes Tile Products, Inc.	1	0	0	0	0	0	0	0	0	1	0	0	0

Gulf Tile	0	0	0	0	0	0	0	0	0	0	0	0	0
Hakatai Enterprises, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Hamilton Parker Company	2	0	0	0	0	0	0	0	0	0	0	2	0
Iberia Tiles Corporation	0	0	0	0	0	0	0	0	0	0	0	0	0
Impexlinks, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
In Construction Newspaper	0	0	0	0	0	0	0	0	0	0	0	0	0
Insulation & Supply Company	0	0	0	0	0	0	0	0	0	0	0	0	0
Interceramic Tile & Stone Gallery	1	0	0	0	0	0	0	0	0	1	0	0	0
International Ceramics Ltd.	0	0	0	0	0	0	0	0	0	0	0	0	0
International Tile & Mrbl. Ltd.	0	0	0	0	0	0	0	0	0	0	0	0	0
International Wholesale Tile	0	0	0	0	0	0	0	0	0	0	0	0	0
Italian Tile Imports	0	0	0	0	0	0	0	0	0	0	0	0	0
Jaeckle Distributors	1	0	0	0	0	0	0	0	0	0	0	1	0
Jenkins Brick and Tile Company	0	0	0	0	0	0	0	0	0	0	0	0	0
K.M.B., Inc. dba Cactus Stone & Tile	0	0	0	0	0	0	0	0	0	0	0	0	0
Keen Tile, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Keraben Grupo USA, LLC	0	0	0	0	0	0	0	0	0	0	0	0	0
LATICRETE International, Inc.	3	0	0	1	0	0	0	0	0	1	0	1	0
Latin Accents Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0
Lexco Tile & Supply Co.	0	0	0	0	0	0	0	0	0	0	0	0	0
Louisville Tile Distributors, Inc.	8	5	0	1	0	0	0	0	0	1	0	1	0
MAPEI Corporation	1	0	0	0	0	0	0	0	0	1	0	0	0
Master Tile	0	0	0	0	0	0	0	0	0	0	0	0	0
Mediterranea	1	0	0	0	0	0	0	0	0	1	0	0	0

Get Active Campaign

1. A full page Get Active advertisement/article appeared in 2009 issue(s) of TileDealer. It will also appear in 2010.
2. After a member is active for 5 consecutive years they will receive free dues for a year.
Status: Staff has begun tracking.
3. "Get Active" stickers/buttons/ribbons were made and handed out throughout the year at the Management Conference and Coverings.
Status: Staff gave out at the 2008 and 2009 Management Conference and 2009 and 2010 Coverings. Staff will continue to distribute at CTDA events.
4. The points system will be updated to include receiving a point for attending the Trade Mission to China and purchasing a Webinar.
Status: Completed
5. Active members will be highlighted in the directory.
Status: There is an asterisk next to each Active Member in the final directory posted on the website. The same will occur on the 2010 Rosters.
6. Once a member becomes active, CTDA staff will call and congratulate them. They will be given one free webinar of their choice.
Status: In progress. No one has taken advantage of the free Webinar to date.
7. The Get Active Campaign was promoted at the 2008 and 2009 Management Conference in the program book, it was also promoted via a large sign at the CTDA booth at 2009 Coverings.
8. Several emails will go out to the membership promoting the program and its benefits.

DISTRIBUTOR PROSPECTS

Company	Lastname	Firstname	Address1	City	State	Country
A Floor Discount Warehouse Corp.	Martinez	Elsa P.	7335 Orangethorpe Ave	Buena Park	CA	USA
A T Tile Co. Inc.	Stankos	Ron	200 Route 46	Little Ferry	NJ	USA
A World of Tile	Kearns	Sean	2899 S. Santa Fe Drive #	Englewood	CO	USA
A. Krueger Tile	Krueger	Ronnie	4649 Arthur Durham Dr	Jacksonville	FL	USA
A.G.M. Tile Importers	Monterososso	Joe	890 River Rd.	Edgewater	NJ	USA
ABC Tile Distributors, Inc.	Capritto	Michael	3105 18th Street	Metairie	LA	USA
AC Products Inc.	Emrick	Chuck	4299 S. Apple Creek Ro	Apple Creek	OH	USA
Accent on Tile	Deltondo	Marcy	3700 Liberty Avenue	Pittsburgh	PA	USA
Access Sales, Inc.	Diaz	Mary Jean	916 S.E. 15th Ave.	Cape Coral	FL	USA
ACM Distributors Inc.	Miller	Chuck	PO Box 4875	Orange	CA	USA
Acoustical Specialties	Baker	Bill	12433 S. Choctaw Dr.	Baton Rouge	LA	USA
Adleta Co. of Arkansas, Inc.	Snyder	John	7210 Industry Drive	N. Little Rock	AR	USA
Advanced Flooring Supplies, Inc	Schlishner	Dennis G.	316 E. Bruneau Ave.	Kennewick	TX	USA
Affordable Ceramic Tiles	Reatta Manuel	Lorna	1109-A Tiger Drive	Thibodaux	LA	USA
Alfred's Tile Corp.	Sosa	Alfredo	8615 NW 64 St.	Miami	FL	USA
Allante International, Inc.	Hanes	Vicky	3801 Market St.	Wilmington	NC	USA
Alphatile	Gray	Jeff	1426 McMullen Booth	Clearwater	FL	USA
Ambiance Gallery	Guthrie	Rhonda	5224 Taravella Rd Suite	Marrero	LA	USA
American Ceramic Tile & Supply Inc.	Bruce	Danny	4747 South Mooney Blv	Visalia	CA	USA
American Equipment Marble & Tile	Irey	Bob	7001 Hawthorn Park Dr	Indianapolis	IN	USA
American Floor Covering Supply	Minean	Ken	2914 B Latham Dr.	Madison	WI	USA
American Import Tiles Ltd.	Meyer	Alfred	7000 Wheeler Drive	Orland Park	IL	USA
American International Tile Co., Inc.	Hughes	David	850 Pratt Blvd.	Elk Grove Villag	IL	USA
American Paneling	Holden	John	P.O BOX 531	Port Neches	TX	USA
American Spec. Inc.	Kimball	James	7428 Fairfield Rd.	Columbia	SC	USA
American Tile Supply, Inc.	Coker	Bill	10550 Plano Rd.	Dallas	TX	USA
American Universal Corporation	Brown	Thomas	1517 N. Susan Street	Santa Ana	CA	USA
Anderson-Ladd	Wilson	Robert	450 Industrial Blvd.	Minneapolis	MN	USA
Antil	Semeleer	Hubert	Fergusonstraat 7 (D	Oranjestad		Aruba
Apollo Distributing Company, Inc.	Havas	Mike	128 Passaic Ave.	Fairfield	NJ	USA
Arcezo Ceramica	Push	Derek	717 Bay Street Ste. 201	Toronto	ON	Canada
Architectural Brick & Tile	Clayton	Kelly	7760 E. 89th Street	Indianapolis	IN	USA
Architectural Clay Products	Bope	George	1025-33 Beaver Avenue	Pittsburgh	PA	USA
Architectural Directions	Lapsley	Marc	9638 Hilltop Rd.	Bellevue	WA	USA
Architectural Surfaces of Idaho	Blake	Rod	5090 N. Sawyer Avenue	Boise	ID	USA
Architectural Surfaces, Inc.	Willis	Tim	3535 Princeton, NE	Albuquerque	NM	USA
Arcliff Co., Inc.	Fahning	Arden	318 Hanley Industrial C	St. Louis	MO	USA
Arizona Flagstone Corp	Le Page	Jim	1803 North 40th Street	Phoenix	AZ	USA
Arizona Wholesale Supply Co.	Kempton	Diana	2020 E. University Drive	Phoenix	AZ	USA
Armak Resilient Floor Covering Corp.	Macdonald	John K.	869 Gana Court	Mississauga	ON	Canada
Arrow Tile Distributors, Inc.	Edgerton	Jane	3 Krif Court	Keene	NH	USA
Artistic Tile and Stone	Campanile	Tony	1480 Industrial Way	Redwood City	CA	USA
Associated Tile Sales	Knaupp	Phillip	9203 Broadway	San Antonio	TX	USA
Atlantic Tile Dist.	Wrisley	Teresa	86 N. Orlando St.	Cocoa Beach	FL	USA
Atlantic West Flooring Distributors	Hendren	Brady	4970 Paris Street	Denver	CO	USA
Atlantis Art & Tileworks	Glassman	Michael	1912-A Avenue Road	Toronto	ON	Canada
Aura Enterprise PTE LTD	Tan	Gabriel	5A Thomson Ridge	Singapore		Republic of S
Austin Tile and Marble	Austin	Dale	190 NE Irving, Ste. A	Bend	OR	USA
Aztec Tile	Paradiso	Kathy	125 East Abriendo Ave.	Pueblo	CO	USA
B & W Flooring Supply Inc.	Reinke	Bob	1939 E. Holland	Fresno	CA	USA
Bartlett Tile Outlet, Inc.	Bartlett	Pamelia	5016 Deans Bridge Roa	Blythe	GA	USA
Bask Technologies	Leighton	Marla	3131 W. Chesnut Expre	Springhill	MO	USA
Bedrosian Building Supply	Anderson	Pat	4285 N. Golden State B	Fresno	CA	USA
Belknap White Group	Chabot	David	111 Plymouth St.	Mansfield	MA	USA
BELLEW TILE & MARBLE CO.	BELLEW	MARGARET	199 WEYMOUTH ST.	ROCKLAND	MA	USA
Bergen Distribiting, Inc.	Langeland	Emil	825 W. 2400 S.	Salt Lake City	UT	USA
Best Ceramic Tile Inc.	Savinon	Jacqueline	1507 NW 82nd Ave.	Miami	FL	USA
Big Ben Tiles	Davis	Antoinette	43 Main Street	Mandeville, Ma		Jamaica
BIG D SUPPLY	FELD	KEVEN	2802 W VIRGINIA AVE	PHOENIX	AZ	USA
Bixco, Inc.	Bixby	Al	8400 Earhard Blvd.	New Orleans	LA	USA
Boiardi Products Corp.	Mezzzone	John	453 Main St	Little Falls	NJ	USA
Bolick Distributing, Inc.	Cannon	Garry	2055 Airway Drive	Baton Rouge	LA	USA
Bonavel, S.A.	Navarro	Juan	Ave. Eusebio A. Morale	Apartado 4761		Panama
Bonnie Tile Corporation	Hughes	Dennis R.	3308 W. 45th Street	West Palm Beac	FL	USA
Brady's Floor Covering, Inc.	Paulson	Karen	507 E. Ship Creek Aven	Anchorage	AK	USA
Brandon Company	Willmon	E.C.	401 North Vine	North Little Rod	AR	USA

Breegle Building Products	Diltz	Bobby	2213 Grant Street	Wichita Falls	TX	USA
Budget Tile	Denais	Gerald	360 S. Hwy 288 B.	Clute	TX	USA
Builders Tile & Carpet, LLC	Couch	David	5271 BTC Place	Kissimmee	FL	USA
Butler Tile Sales, Inc.	Dahlen	Steve	W229 N2510 Duplainvi	Waukesha	WI	USA
Butler-Johnson Corporation	Johnson	Stephen	1480 Nicora Avenue	San Jose	CA	USA
Byrd Tile Distributors Inc.	Byrd	Greg	3400 Tar Heel Rd.	Raleigh	NC	USA
C. A. Newell Company	Corey	Lisa	9877- 40th Ave.	Seattle	WA	USA
Callaway Distributors, Inc.	Callaway	Thomas	P.O. Box 105	Manassas	VA	USA
Cameron Distribution, Inc.	Cameron	Ron	6731 Stuart Avenue #7	Jacksonville	FL	USA
Cartwright Distributors	Delaney	Patrick	4851 Kingston Street	Denver	CO	USA
Catherine Vollmer LLC / Royal Mosa	Vollmer	Catherine	358 Meersenerweg	Maastricht		Netherlands
Central Distributors, Inc.	Hendricks	Scott	117 College Avenue	Des Moines	IA	USA
Centro Ceramico	Cruz	Miguel R.	Mc Arthur #6	Guayama		Puerto Rico
Ceramic Tile Design	Brown	Therese	846 Fracisco Blvd. West	San Rafael	CA	USA
Ceramic Tile Distributors	Bezdek	Bill	712 Fogg St.	Nashville	TN	USA
Ceramic Tile International	Flores	Don	2682 Forest Lane	Dallas	TX	USA
Ceramic Tile Supply, Inc.	Molen	Michael	180 Roymar Rd., Ste. A	Oceanside	CA	USA
Champion Building Materials Co., Ltd.	Liu	Janny	No. 2 Juku shan, Feng H	Tsao-Chiao Hsia		Taiwan/ROC
Chesapeake Tile and Marble	Gahan	Shaine	45 Gwynns Mill Court	Owings Mills	MD	USA
Cla-Mar Inc.	Moore	Dick	713 East 8th Street	Topeka	KS	USA
Clarks Building Materials	Clark	Byron	419 Westinghouse	Hot Springs	AR	USA
Classic Ceramic Tiles, Inc.	Marra	Ralph	7 Bayview Place	Oceanport	NJ	USA
Cleveland's LTD.	Cleveland	Gary	38 River St.	Kentville	NS	Canada
Contemp. Stone & Tile Des./Stoneworld	Bachrach	Alex	210 Route 4 East Suite	Paramus	NJ	USA
Contempo Ceramic Tile Corp.	Pease	Richard	3732 So. 300 We.	Salt Lake City	UT	USA
Contractors Floor Covering, Inc.	Wysong	Bobby	1440 Campbell Lane, M	Bowling Green	KY	USA
Country Floors	Karlson	Shannon	5670 Wilshire Blvd Suite	Los Angeles	CA	USA
Creative Tile Imports	Albright	Al	862 N Fenwick Street	Allentown	PA	USA
Creative Tile, LLC	Jeffcoat	Randy	149 Queen Pkwy.	West Columbia	SC	USA
Crest Distributors, Inc.	Wittig	Robert L.	1136 Lonsdale Avenue	Central Falls	RI	USA
Cronin Company	CRONIN	PATRICK	PO BOX 2924	PORTLAND	OR	USA
Decorceramica	Carbajal Michel	Marco Antonio	6a. Calle 0-36 Zona 10	Guatemala		Guatemala
Delaware Granite & Marble, Inc.	Babicola	Leo	78 Southgate Boulevard	New Castle	DE	USA
Dependable Bagging	Simonson	Bradley	264 Hord Street	Harahan	LA	USA
Design Hardwood Floors & Floor Coverings	Engleke	Bob	65 Route 34	Morganville	NJ	USA
Design Tile & Stone, Inc.	Hays	Ryan	3000 5th Avenue South	Birmingham	AL	USA
Design Works	Piratzky	Rick	9093 Phillips Highway	Jacksonville	FL	USA
Dodge Regupol Inc.	Downey	Paul	715 Fountain Ave.	Lancaster	PA	USA
EAST COAST TILE & STONE	PAPAGEORGIOU	BOBBY	7571 ROUTE 309	NEW TRIPOLI	PA	USA
Edimax-Astor Gruppo Beta SPA	Bernabei	Max	Via Ferrari Carazzoli 21	Fiorano, MO		Italy
Elder Distributors of Arkansas	House	Buddy	9300 Maumelle	N. Little Rock	AR	USA
Estevez Tile & Marble, Inc.	Estevez	Ray	2395 W. 77 St.	Hialiah	FL	USA
Evergreen	Pompadur	Debra	47-388 Kamehameha H	Kaneohe	HI	USA
FARGO GLASS & PAINT CO.	MORSETH	RHONDA	1801 7TH AVE N.	FARGO	ND	USA
Fashion Floors	CISNEROS	ROBERT	5304 N LAMAR BLVD.	AUSTIN	TX	USA
Fierst Distributing Company	Tasillo	Jim	746 Trumball Drive	Pittsburgh	PA	USA
Floor Layers Emporium Inc.	Cosper	Jim	3104 Fairhaven Drive	Bakersfield	CA	USA
Flooring Design Dist.	Stephanson	James	1700 Stutz, #73	Troy	MI	USA
Floor-N-Decor	Woolsey	Carolyn	Route 20, Box 495A	Lake City	FL	USA
Floors 'N' More	Wallace	Toby	2401 Main Street	Columbus	MS	USA
Florida Trading Corp.	Green	Clarence	PO Box 1501	Lakeland	FL	USA
Flushing Tile and Cabinet	Lee	Steve	3215 College Point Blvd	Flushing	NY	USA
Foshan Jianhui Ceramic	Scheffer-Howe	Scharon	5570 Sandview Drive	Pensacola	FL	USA
Galleher, Inc.	Fox	Rick	9303 Greenleaf Ave.	Santa Fe Spring	CA	USA
Georgia Ceramic Tile Supply	Guiney	Alicia	476 B-2 Flowing Wells R	Martinez	GA	USA
Glen Gery Corp.	Baker	John	101 Ashworth Rd.	W. Des Moines	IA	USA
Global Tile Imports Limited	Taylor	William	PO N 7341 East Street S	Nassau, New Pr		Bahamas
Granite Creations	Smith	Peter	7740 N. Business Park I	Tucson	AZ	USA
Graniti Fiandre / Trans Ceramica Ltd.	Nichols	Jeanne	1159 W. Bryn Mawr	Itasca	IL	USA
Great American Tile Works	Smick	Susan	89 Ash	Weston	MA	USA
Great Western Floor Supply	Jenkins	Lynn	556 Dunn Circle	Sparks	NV	USA
GTE Engineered Ceramics	Pellegrino	Frank	One Jackson Street	Wellsboro	PA	USA
Guildfords	Jardine	Lance	Burnside Industrial Park	Dartmouth	NS	Canada
HALA International Trading Co.	Adjmi	Hamadi	1952 Thomas Ave.	Santa Fe	NM	USA
Handy Sales	Ferber	Sol	664 Bergen Street	Brooklyn	NY	USA
Hart Flooring, Inc.	Hart	P.J.	6659 Peactree Ind. Blvd	Norcross	GA	USA
Haubert Building Supply	Peters	Amy	HCR 63, Box 70a1	Mifflintown	PA	USA
HC Distributors	Foster	Bob	247 RT. 202431	Flemington	NJ	USA

Herregan Distributors	Weise	Mike	3695 Kennebec Drive	Eagan	MN	USA
Hersan Trading	Ontenient	Joaquin	3396 NW 78th Ave	Miami	FL	USA
Hialeah Italian Tile	Sempere	Miguel	209 West 21st Street	Hialeah	FL	USA
Hoboken Wood Flooring Corp.	Schappell	Gerry	70 Demarest Dr	Wayne	NJ	USA
House of Tile & Stone	Judah	Abe	11646 Pendleton Street	Sun Valley	CA	USA
Hughes Western	DAVIDSON	PAUL	4099 S 500 W	SALT LAKE CITY	UT	USA
Hutcherson Tile Co.	Dodson	Bob	130 Mitchell Road	Houston	TX	USA
Iberian Tile Import	Ramsey	Jac	4410 W. Union Hills, Ste	Glendale	AZ	USA
Ideal Tile Of Manhattan	Bellantuono	Frank	405 East 51st Street	New York	NY	USA
Ideal Tile, Granite & Marble Inc.	Englund	James	600 Carnoustie Place SE	Pine Island	MN	USA
IMC Inc.	Odom	Alan	11210 Zodiac Lane	Dallas	TX	USA
Imperial Tile Imports	Chouinard	Art	1846 E. McDowell Rd.	Phoenix	AZ	USA
Infinity Floors Inc.	Harris	Logan	95D Hoffman Lane	Islandia	NY	USA
Installers Choice	Ednan	Thor	2802 W. Virginia Avenue	Phoenix	AZ	USA
Interior Design	Anderson	Sharon	3650 Festival Court	Thousand Oaks	CA	USA
Intermarble & Granite Co.	Manager		9434 NW 13th St., Bay	Miami	FL	USA
International Commercial Flooring System	Montanio	Nona	467 Forbes Blvd.	South San Francisco	CA	USA
International Flooring	Friedman	Larry	9696 East Balancing Road	Scottsdale	AZ	USA
International Tile	Guerra	Ignacio	1288 S. La Brea	Los Angeles	CA	USA
International Tile Inc.	Thompson	Richard	330 Sand Island Access	Honolulu	HI	USA
Interstate Flooring, LLC	Koenig	David	5100 Kansas Ave.	Kansas City	MO	USA
Interstate Supply Company	Stoller	Brent	5100 Kansas Avenue	Kansas City	KS	USA
Italian Ceramic Tile Corp.	Mazza	Antonio	1425 S. State College Blvd	Anaheim	CA	USA
J.J. Haines & Company, Inc.	Cutting	Richard	6950 Aviation Blvd.	Glen Burnie	MD	USA
Jappak Flooring Distributors	Parker	Patrick	5280 PANOLA IND. BLVD	DECATUR	GA	USA
Jasmick Studios	Goffman	Tracey	13105 Wilmot Rd.	Kenosha	WI	USA
Jenkins Tile & Marble Co.	Jenkins	Glenn	12260 Industriplex Boulevard	Baton Rouge	LA	USA
Jer-and Inc.	Simex	Jim	1515 Fairview Ave.	St. Louis	MO	USA
Joe Fusillo Flooring	Fusillo	Joseph A.	438 Brookfield Avenue	Boardman	OH	USA
Johnson Cashway	Bohrer	Rich	1612 S Webb Road	Grand Island	NE	USA
JTM Tile Dist.	Morgan	Marisa	112 N. Lay Fair Dr.	Pearl	MS	USA
K and M Home Center Inc.	Dise	Jack	RD 8, Box 370	York	PA	USA
Kate-Lo Tile & Stone, Div of Olymp. Tile	Marron	Ray	701 Berkshire Lane North	Plymouth	MN	USA
King Tile	Morse	Tim	16 Sycamore Drive	Conway	AR	USA
Kinnaird and Francke	Butler	Sam	5600 Poplar Level Rd.	Louisville	KY	USA
Knickerbocker & Williams Tile Inc.	Knickerbocker	Jeff	P.O. Box 784	Chester	VA	USA
Kuhns Tile and Design	Kuhns	Diana	R D 7, Box 1430	Harrisburg	PA	USA
Kutahya Porselen Seramik A.S.	Akgun	Reyhan	Ataturk Bulvari 43001	Kutahya		Turkey
Las Vegas Tile Importers	Procida	Joseph	3575 South Decatur Avenue	Las Vegas	NV	USA
Leisure Craft	Kohlhas	Mike	PO Box 13	Glenwood	NY	USA
Licari Int'l Ceramic	Licari	Sal	5250 Valley Blvd.	Los Angeles	CA	USA
M & M TILE CO., INC.	Mussino	Earl	POB 46	Tontitown	AR	USA
Maline Tile Co., Inc.	Stevens	Buddy	195 Libbey Parkway	East Weymouth	MA	USA
Marble Systems	Haase	Dennis	1310 E. South Powerline	Deerfield Beach	FL	USA
Marion Ceramics	Crawford	Mike	PO Box 1134	Marion	SC	USA
Maron and Associates	Maron	Tom	19623 Hiawatha St.	Chatsworth	CA	USA
Master Wholesale, Inc.	Adsero	Blake	PO Box 80844	Seattle	WA	USA
McCarville Precast Tile	McCarville	Ray	202 N. Magnolia	Monrovia	CA	USA
McDonald Flooring Corp.	Maniscalco	Tony	5000 River Road	New Orleans	LA	USA
Medallion DBA Sturla, Inc.	Sturla	Arrigo	2434 Polvorosa Avenue	San Leandro	CA	USA
Mediterranean Tile & Marble	Matarazzo	Frank	461 Rt. 46 West	Fairfield	NJ	USA
Mega Interiors	Eisenberg	Leslie	7611 S. Orange Blossom	Orlando	FL	USA
Miami Tile and Marble	Amicangelo	Mario	34830 Utica Rd.	Fraser	MI	USA
Mid State Terrazzo and Tile	Basso	Joe	1428 North Pierson Avenue	Peoria	IL	USA
Midwest Carpet, Inc.	FISCHER	SARA	475 BURDETTE DR. S.W	CEDAR RAPIDS	IA	USA
Midwest Floor Covering, Inc.	Parrish	John	11915 W. Executive Drive	Boise	ID	USA
Midwest Mill & Supply	Herell	Chuck	6845 E. 41st	Tulsa	OK	USA
Midwest Tile, Marble & Granite Inc.	McCabe	John	200 W. Industrial Lake	Lincoln	NE	USA
Mike's Floorcovering	Lenz	Michael	1804 Hwy. 1431 W.	Marble Falls	TX	USA
Milano Tile & Marble, Inc.	Balsera	Raisa	3785 NW 79th Ave.	Miami	FL	USA
Miller Enterprises	Foley	Edward M.	8608 Tara Oaks	Orlando	FL	USA
Mirage Tile Collection	Russell	Ken	68805 Perez Road Ste	Cathedral City	CA	USA
Miranda Dist.	Miranda	Jorge	213 W. Kentucky	Tuscon	AZ	USA
MLW Stone LLC	Onians	Henry	PO Box 5600	Norcross	GA	USA
Monterey Ceramic Tile and Marble	Ciulla	Phil	3130 No. Del Mar Ave.	Rosemead	CA	USA
Mosaic Supplies	Latronico	Paolo	2274 Flatbush Ave.	Brooklyn	NY	USA
Natural Stone & Tile Inc.	Kyriacou	George	8306 Richmond Hwy	Alexandria	VA	USA
Network Tile Supply	Thies	Elizabeth	329 Norman Ridge Dr.	Bloomington	MN	USA

North Star Surfaces, LLC	Joslyn	Penn	23 Empire Drive	St. Paul	MN	USA
North State Tile Dist.	Walters	Charlie	4141-D Barringer Dr.	Charlotte	NC	USA
Northwest Tile Company	Giuliani	Karen	2900 Duncan Dr.	Missoula	MT	USA
NRF Distributors	Comeau	Dennis	485 Old Belgrade Road	Augusta	ME	USA
Nu-Image Tile Distributors Inc.	Howe	Mark	301 A. Mears Blvd.	Oldsmar	FL	USA
Ocean Tile and Marble Inc.	Forcier	Donna	919 Third Ave.	Asbury Park	NJ	USA
Old Fort Supply	Kramer	Bob	2000 Wayne Trace	Ft. Wayne	IN	USA
Orlandini Tile Supplies, Inc.	Orlandini	Robert	Rt. 40, Hardin Hwy.	Richland	NJ	USA
P A I - Tile	Vessels	Debbie	P.O. Box 17130	Dallas	TX	USA
Pacific Clay Products, Inc.	Hollingsworth	David	14741 Lake Street	Lake Elsinore	CA	USA
Pacific Home Furnishings, Ltd.	Lee	Tommy	98-735 Kuahao Pl.	Pearl City	HI	USA
Pacific Tile	Sheen	Margaret	2995 Aukele Street	Lihue	HI	USA
Palmetto Tile Distributors	Goldberg	Henry	316 Huger Street	Columbia	SC	USA
Pami Export Import, Inc.	Puerto	Felipe	8004 NW 154th St.	Miami Lakes	FL	USA
Place For Tile	Friedman	Bruce	8895 SW 129 Terrace	Miami	FL	USA
Premier Distributing of the Midwest	Reiss	Kerry	8310 South 137th Circle	Omaha	NE	USA
Pro Line Tile of Citrus County, Inc.	Jenkins	Dennis	7119 W. Gulf to Lake Hi	Crystal River	FL	USA
Procida Tile Importers, S.F.	Cormier	Brett	8511 SE Bristol Way	Jupiter	FL	USA
Queensbury Tiles & Spas	Brilling	Mark	174 Bay St.	Glen Falls	NY	USA
R. T. Imports dbc Royal Tile	Gonzalez	Luis	10604 IH 35 North	San Antonio	TX	USA
Raeco Inc.	Larson	Greg	915 S. Carstens Place	Seattle	WA	USA
Ragno USA	Narvaez	Hector	359 Clay Road	Sunnyvale	TX	USA
Razook Tile Inc.	Razook	George	5550 Brooks St.	Montclair	CA	USA
Red Crown Distributing	Harris	Ron	3675 W. TC Jester, Suite	Houston	TX	USA
Regal Products Inc.	Amin	David	1585 West Broadway A	Anaheim	CA	USA
Reillo Tile Co.	Reillo	Luigi	3122 S. Jefferson	Spokane	WA	USA
Renaissance Ceramic Tile & Marble, Inc.	Goodwin	Dan	1250 Easton Rd.	Horsham	PA	USA
Renaissance Flooring Inc.	Barker	Bill	1906 Cauley Avenue	Panama City Be	FL	USA
Reynolds Tile & Flooring Inc.	Reynolds	Gary	4802 Ramus	Houston	TX	USA
Rialto Distributors, Inc.	Blair	James	350 E. McNab Road	Pompano Beach	FL	USA
Rico Tile Company	Oliva	Mike	17 East Jerhico	Huntington Sta	NY	USA
River City Tile & Stone	Ehline	Ken	2685 Tittabawassee Ro	Saginaw	MI	USA
Royal Scot Floorcovering Distribution	FLYNN	RICHARD	917 LONE OAK RD	EAGAN	MN	USA
Royalty Carpet Mills	Derderian	Mike	17111 Red Hill Ave	Irvine	CA	USA
Ryan Distributing	Ryan	Si	2701 Gabel Road	Billings	MT	USA
S.J. Masters, Inc.	Mastroianni	Carol	POB 1085	Canaan	CT	USA
Safer Dist.	Safer	Louis	5970 Phillips Hwy.	Jacksonville	FL	USA
Salvia Tile and Stone Inc.	Nelms	Harry	303 Airport Rd.	Naples	FL	USA
Santa Rosa Marble	Perez	Ruben	3400 NW 77th Ct.	Miami	FL	USA
SEA PAC SALES	GRIFFITHS	DALE	6307 S 228TH ST	KENT	WA	USA
Seamark, LLC	van der Linde	Bruce	McIntire Business Park,	Charlottesville	VA	USA
Seven Lakes Tile & Supply	Boyd	Adrienne	6529 Seven Lakes Villag	West End	NC	USA
Sherman's Select Tile Services	Sherman	William	4326 Berkshire Road	Royal Oak	MI	USA
Showplace Floors	Weishaar	Gary	1865 S. Tamiami Trail	Venice	FL	USA
SIERRA TILE SUPPLY	Assaf, Jr.	Frank	4155 E. Speedway Blvd	Tuscon	AZ	USA
SITA Tile Dist.	Baxter	Steve	523 Dunmore Place	Capitol Heights	MD	USA
South Bay Stone	Epstein	Kevin	1945 Placentia Ave., Bld	Costa Mesa	CA	USA
Southampton Brick & Tile LLC	Toscano	Angelo	P.O. Box 1059	Wainscott	NY	USA
Southern Tile & Marble Dist.	Garrett	Oscar	11940 Alpharetta Hwy.	Alpharetta	GA	USA
Southwest Marble	Beletti	Virgilio	6416 Amposta Drive	El Paso	TX	USA
St. Louis Tile Co., Inc.	Richter	John	3802 S. Lindbergh	St. Louis	MO	USA
Standard Tile-Marble and Terrazzo, Inc.	Hill	John D.	60 Ewing Avenue	Gadsden	AL	USA
Stan's	Schlichter	Luther	PO Box 5127	Limerick	PA	USA
Star Tile	Baltjes-Chataway	Chuck	155 Hwy No. 20 East	Fonthill	ON	Canada
State College Dist.	Greenberg	Steve	1620 S. ST College St.	Anaheim	CA	USA
Stockdale Ceramic Tile Center Inc.	Ray, Jr.	Bill	6301 District Blvd.	Bakersfield	CA	USA
Stone Marketing International	Goodwin	Rick	2095 Afton	Houston	TX	USA
Stone Solutions	Hitzfeld	Steve	2222 W. Rundberg Lane	Austin	TX	USA
Stover Wholesale	Stover	Tim	452 W. Broad St.	Cookeville	TN	USA
Studio 321	Hartman	Jeff	321 Main Avenue NE	Hickory	NC	USA
Summit Tiles	Ngo	Toan	1261 S State College Pa	Anaheim	CA	USA
SUPERIOR TILE & MARBLE	VALDIVIESO	MIGUEL	897 COMMERCIAL BLVD	NAPLES	FL	USA
Surfaces, Inc.	Claramonte	Albert	3009 NW 75 Ave	Miami	FL	USA
Surfaces, USA	Joss	Lawrence	380 Lombard St.	Oxnard	CA	USA
SWIFF-TRAIN CO	EVANS	DON	4650 S. PINEMONT 100	HOUSTON	TX	USA
T & A Supply Company, Inc/Inland Northwest	Verhey	Gary	6807 South 216 Street	Kent	WA	USA
Tacoma Tile Company	LaBerge	Ron	623 N. Hawthorne St.	Tacoma	WA	USA
Tampa Tile Center	DiFabrizio	Jerry	2910 W. Columbus Drive	TAMPA	FL	USA

Tecca Distributing	Nagy	Phil	4747 Manufacturing Av	Cleveland	OH	USA
Terra Tile & Marble	Gasch	Manuel	525 North State Road	Briarcliff Manor	NY	USA
Terracina Tile	Sepe	Gerardo	4465 Lewis Mill Court	Jefferson	MD	USA
Terrastone Brick and Tile	Nuce	Paul	2191 Inverness Court	Pleasanton	CA	USA
Thames Valley Brick & Tile Inc.	Gravell	Jon	4084 Fairview Street	Burlington	ON	Canada
The Tile Collection	Clemens	Steve	518 East Haley Street	Santa Barbara	CA	USA
The Tile Depot	Beacco	Joseph	2091 Jericho Turnpike	East Northport	NY	USA
The Tile Shop	Kinder	Joe	1400 Carlson Parkway	Plymouth	MN	USA
Tidal Building Supply	Abdullaal	Nab	1206 Talbot St.	St. Michael	MD	USA
Tile & Designs, Inc.	Knox	Lee	229 Spahr St	Pittsburgh	PA	USA
Tile & Stone Sales	Beltra	Miguel	16 Herbert St.	Newark	NJ	USA
Tile Art & Stone, Inc.	Aguirre	Omar	5660 Arrow Highway	Montclair	CA	USA
Tile Art, LLC	Bieneman	Nan	2415 Clark Street	Middleton	WI	USA
Tile Center	Jackson, Jr.	William	1331 Reynolds St.	Augusta	GA	USA
Tile City	Murray	Mac	311 Otterson Drive, Sui	Chico	CA	USA
Tile Club	Migneco	Oliviero	1833 S. State College B	Anaheim	CA	USA
Tile Contractors Supply Company	Ewing	Jay	692 North Glynn Street	Fayetteville	GA	USA
Tile Discount Center	Migliaccio	Peter	1861 North Powerline P	Pompano Beach	FL	USA
Tile For Less, Inc.	Croom	Henry C.	4018 N. 33rd Avenue	Phoenix	AZ	USA
Tile House Inc.	Ingham	Doug	4545 Granite Drive	Tucker	GA	USA
Tile Importers	de Quillettes	Ron	1320 S. State College B	Anaheim	CA	USA
Tile Market of Delaware	Watson	John	402-A N. Maryland Ave	Wilmington	DE	USA
Tile Source, Inc.	Papapictro	Rick	951 Commercial Street	Palo Alto	CA	USA
Tile Store, The	Waller	Larry	x	Oklahoma City	OK	USA
Tile Traders	Black	Tim	3104 N. Nevada	Colorado Spring	CO	USA
Tile Warehouse	Colbert	Neville	POB 12585	Penrose, Auckla		New Zealand
Tile Wholesalers of Newark	Serra	Jorge	659 Market St.	Newark	NJ	USA
Tileco	Pratt	Richard	645 Tank Farm Rd.	San Luis Obispo	CA	USA
Totally Tile, Inc.	Wooding	Stephen P.	2 Exchange Street	Millis	MA	USA
Traditional Designs Inc.	Allum	Dave	9716 Old Katy Rd. Ste. 3	Houston,	TX	USA
TransAntilles International Inc.	Herbert	Stephen	13501 S.W. 128th St., S	Miami	FL	USA
Trends In Tile	Tully	Joel	12887 Penridge	Bridgeton	MO	USA
Triangle Tile & Stone of NC	Naramore	John	6601 Hillsborough St. S	Raleigh	NC	USA
Tropical Tile & Marble Distributors Inc.	Suarez	Juan A.	9950 NW 77th Avenue	Hialeah Garden	FL	USA
TVS Woodcraft & Development	Watson	Franklin	3624 Avenue H.	Brooklyn	NY	USA
Una Terra	Buterbaugh	Aron	4 Moulton Street, Ste. 4	Portland	ME	USA
Uni Tile and Marble	Katz	Ron	9655 South Dixie Highw	Miami	FL	USA
United Distributors Inc.	Rober	Greg	31 Dunham Road	Billerica	MA	USA
United Flooring Distributors Inc.	Burrows	Jerry	6201 Material Avenue	Rockford	IL	USA
United Materials	Brandt	Duane	9207 N. 10th Drive	Phoenix	AZ	USA
United Trade SRL	Cuoghi	Claudio	Via Valle D'Aoste 2/M	Sassuolo		Italy
Universal Ceramic Tile Dist.	Faienza	Tony	320 Murphy Rd.	Hartford	CT	USA
Universal Marble & Granite, Inc.	Ganzermler	Adam	1919 Halethorpe Farms	Baltimore	MD	USA
Valley Tile & Marble	Rueda	Mario	1618 South San Gabriel	San Gabriel	CA	USA
Valley Tile Distributors Inc.	MCCRAY	JAY	1429 LONGVIEW AVE.	SALEM	VA	USA
Velez Ceramic Tile Inc.	Lopez	Manuel A.	Villa Rosa III #A-17. Ave	Guayama		Puerto Rico
Versatile/Master Tile Products	Murray	David	4155 Martindale Rd., N	Canton	OH	USA
Victor Kemp Co. Inc. of San Diego	Brown	Charlie	3218 F St.	San Diego	CA	USA
Victory Tile and Marble	Blue	Victor	68796 Perez Rd., #8	Cathedral City	CA	USA
Villagio Tile & Stone	Adamson	Doug	15020 N. Hayden Rd.	Scottsdale	AZ	USA
VIRGINIA HARDWOOD CO.	Ferrari	Dave	818 E. Hammond Lane	Phoenix	AZ	USA
Virginia Marble & Tile Distributors	Callahan	Elizabeth	24935 Virgil Goode Hig	Boone's Mill	VA	USA
Virginian Supply Co.	Boothe	Roger	POB 983	Princeton	WV	USA
VIRTUE TILE	Cowden	Dennis	160 Broad Street	Summit	NJ	USA
VISIONARY ARTWARE	BARNES	MINA	2915 E BROADWAY	LONG BEACH	CA	USA
Visionmakers International	Cook	Lane	1502 N. Bernard	Mesa	AZ	USA
VISIONS TILE AND STONE, INC.	Pine	Dennis	1608 S. Florence Pl.	Tulsa	OK	USA
VMC Technical Assistance Corp.	Ganster	John	4879 Olson Drive	Dallas	TX	USA
Vrooman Carpets, Inc.	Cheney	Steve	900 Zane Avenue N.	Minneapolis	MN	USA
W.G. Sharp Co.	Sharp	William C.	414 NE 11th St.	Amarillo	TX	USA
Wade Distributors, Inc.	Hall	Steve	1150 North Beltline Hw	Mobile	AL	USA
Wagstaff Hammer Inc.	Jeglinski	Valerie	P O Box 4568	Greensboro	NC	USA
Walcro Floor Covering Suppliers Inc.	Kelly	Warren P.	500 W. 92nd Street	Bloomington	MN	USA
Warm Floor Center	Blackburn	Rodney	13 Ridgeview Drive	Springfield	IL	USA
Wasatch Tile and Marble	Lems	Henry	7573 South State	Midvale	UT	USA
WAYNE TILE CO.	IRWIN	BILLY	1459 ROUTE 23	WAYNE	NJ	USA
Wayne's Carpet	Dick	Florence	3025 Waialae Avenue	Honolulu	HI	USA
WC TINGLE COMPANY	Hukill	Dave	2615 NORTH EAST HAG	LEE'S SUMMIT	MO	USA

WE Cork	Wicander	Ann	16 Kingston, #6	Exeter	NH	USA
Weckesser Brick Co.	Weckesser	Tom	450 Trabold Road	Rochester	NY	USA
West Florida Distributors	Custin	Charles	4500 Carmichael Ave.	Sarasota	FL	USA
West Side Tile Co.	Hulke	Frank	6408 Depot Drive	Waco	TX	USA
Westchester Tile & Marble Corp.	Vedovato	Leon	170 Brook Street	Scarsdale	NY	USA
Western Fireproofing	Feirabend	Ann	1501 Westport Rd.	Kansas City	MO	USA
Western Oregon Tile Supply Inc.	Brandt	Paul	1542 Highway 99N	Eugene	OR	USA
Western Quarry Tile Inc.	Oleson	Walter	490 East Duarte Road	Monrovia	CA	USA
Western Tile Distributors	Kowell	Gerald	3780 Santa Rosa Avenue	Santa Rosa	CA	USA
WH Tile Sales	Proctor	Ted	3720-C Alliance Drive	Greensboro	NC	USA
Whatley Supply Co.	McDaniel	Judy	P. O. Box 1789	Dothan	AL	USA
Whitt Tile and Marble Dist. Co., Inc.	Whitt Berretta	Suzanne	2520 Southern Ave.	Memphis	TN	USA
Wholesale Tile Co.	Blackburn	Buddy	2885 Immanuel Rd.	Greensboro	NC	USA
Wilsonart International	Yates	Billy	2636 S. Wilson Street, S	Tempe	AZ	USA
Wisembaker Builder Services, Ltd.	Wisembaker, Jr.	John	1703 Westfield Loop	Houston	TX	USA
Witex USA Inc.	Boeger	Scott A.	1925 Shiloh Rd., Bldg. 2	Kennesaw	GA	USA
WNC Wholesale Ceramics	Barbour	JT	508 Swannanoa Road	Asheville	NC	USA
Wood Flooring International	Jopling	William	128 Catherine Street	Philadelphia	PA	USA
Woodard Distributing, Inc.	Wilson	Bill	920 Dixie	Beaumont	TX	USA
World of Carpet	Lopez	Patty	3023 Santa Rosa Avenue	Santa Rosa	CA	USA
World Wide Tile	Houston	Joe	2267 Roscomare Rd.	Los Angeles	CA	USA
Yankee Hill Brick and Tile	CAHOON	Elizabeth	3705 S. CODDINGTON A	LINCOLN	NE	USA